AFL TradeGrid

Wholesale trading and distribution ERP

Product overview

AFL TradeGrid connects wholesale pricing and customer orders with purchasing, inventory, fulfilment and collections. Trading and distribution teams follow goods and commercial records across warehouses and delivery routes.



Illustrative product view

Who it serves

Wholesalers, trading companies, distributors and businesses managing bulk B2B sales and multi-location inventory.

Request a demonstration at info@afl-ai.com | https://afl-ai.com/

Business value and buyer fit

What your business gains

Business priority	Product value
Margin visibility	Manage customer pricing, volume discounts and landed costs.
Stock control	Review availability, reservations, batches, expiry and replenishment.
Order continuity	Connect bulk orders, partial fulfilment, picking and dispatch.
Cash accountability	Follow credit limits, receivables, collections and reconciliation.

Choosing this product

Choose TradeGrid when the business buys and sells goods through wholesale or distribution channels. Its dispatch functions support goods fulfilment; AFL FreightSphere addresses freight-service operations and settlement.

A connected working process

Price and sell Set customer terms, prepare quotations and capture B2B orders.

Replenish and stock Purchase goods, record landed costs and manage warehouse availability.

Pick and deliver Reserve stock, prepare orders and coordinate dispatch or direct shipment.

Collect and review Invoice, follow credit exposure and collections, and reconcile payments.

Information for decisions

Sales teams can review orders and customer pricing. Warehouse managers can monitor stock, expiry and pending fulfilment. Finance can compare margins, overdue balances and credit exposure.

Product capabilities

Capability	What it covers
Wholesale pricing	Customer and currency price lists, volume tiers, margin rules, discounts and promotions.
B2B sales orders	RFQs, multi-line quotations, backorders, partial orders and credit checks.
Buyer portal	Controlled access to customer price tiers, bulk reorders and shipment status.
Partners and field sales	Commission rules, territories, check-ins, rosters and payout workflows.
Warehouse inventory	Depots, hubs, transit stock, bin locations, reservations and cross-docking.
Batch and expiry	FIFO or FEFO picking, expiry alerts, lot history and recall traceability.
Replenishment	Safety stock, demand and stock projections, reorder triggers and purchase requests.
Bundles and kits	Product bundles, repacking, multipacks and finished-kit stock movements.
Purchasing and landed costs	Quotation comparisons, scheduled orders, receipts and allocated freight, customs and handling.
Picking and packing	Wave picking, pick lists, carton or pallet packing, delivery notes and shipping labels.
Dispatch	Vehicle loads, multi-stop routes, driver trips and delivery records.
Direct shipment	Vendor-to-customer fulfilment, linked sales and purchase orders and delivery verification.
Receivables and collections	Credit periods, reminders, late-payment rules, payment records and bank reconciliation.
Tax and movement records	Configured GST, e-invoicing, e-Way Bills, tax calculations and audit registers.

Primary users

Business owners, sales teams, buyers, warehouse and dispatch managers, field sales, credit control and finance.

Deployment and commercial engagement

Implementation and adoption

AFL configures product catalogues, units, customer pricing, warehouses, opening stock, credit policies and balances. Rollout can start with order and inventory control before extending across locations.

Integrations

Sales, buying, inventory and finance share transaction records. AFL scopes buyer portals, payments, shipping labels, dispatch, tax and field-sales interfaces to the operating model.

Technology and access

AFL develops and delivers an integrated trading ERP with shared product, order, warehouse and financial records. APIs, buyer portals and configurable workflows support wholesale operations.

Role permissions separate sales, purchasing, warehouse and finance access. Identity policies, multi-factor authentication, controlled buyer portals and audit history support access, with backups and recovery arrangements.

Commercial options

Commercial component	What the proposal covers
Product access	One-time, monthly or annual arrangements, according to the selected product and agreement.
Implementation	Application setup, configuration, data migration, onboarding and training.
Custom development	Additional workflows, reports, integrations and agreed enhancements.
Support	Maintenance, patching, backup responsibilities and upgrades within the selected service plan.
Infrastructure	AFL-managed hosting, infrastructure, connectivity and integration requirements defined in the proposal.

Product scope, deployment options, integration requirements, service levels and pricing are defined in the customer proposal. Regulatory workflows support the agreed configuration and applicable operating requirements.

Discuss your requirements

Request a product demonstration and a scoped proposal for your organization.

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